

The time and cost estimates are approximate and based on the **core functionality of the CRM**. The **specialists' hourly rates** are based on those typical for North and Eastern Europe, one of the most popular outsourcing regions and the location of Cleveroad's team.

<b>Development team member</b>	<b>Task performed</b>	<b>Approximate hours (h)</b>	<b>Approximate cost (\$)</b>
Project manager (\$60/h)	Project planning and management	100 hours	\$6,000
Solution architect (\$75/h)	System architecture and design	100 hours	\$7,500
Business analyst (\$50/h)	Requirements gathering and analysis	80 hours	\$4,000
UI/UX designer (\$45/h)	User interface and experience design	120 hours	\$5,400
Frontend developer (\$55/h)	Frontend development (HTML, CSS, JS)	200 hours	\$11,000
Backend developer (\$65/h)	Backend development (server, database)	250 hours	\$16,250
QA engineer (\$40/h)	Testing and quality assurance	150 hours	\$6,000
DevOps engineer (\$70/h)	Deployment and infrastructure setup	80 hours	\$5,600
Team leads (\$70/h)	Oversight of CRM development	160 hours	\$10,400
<b>Total</b>		<b>1240 hours</b>	<b>\$72,150</b>

